



Future of Mobility

Confidential Investor Presentation

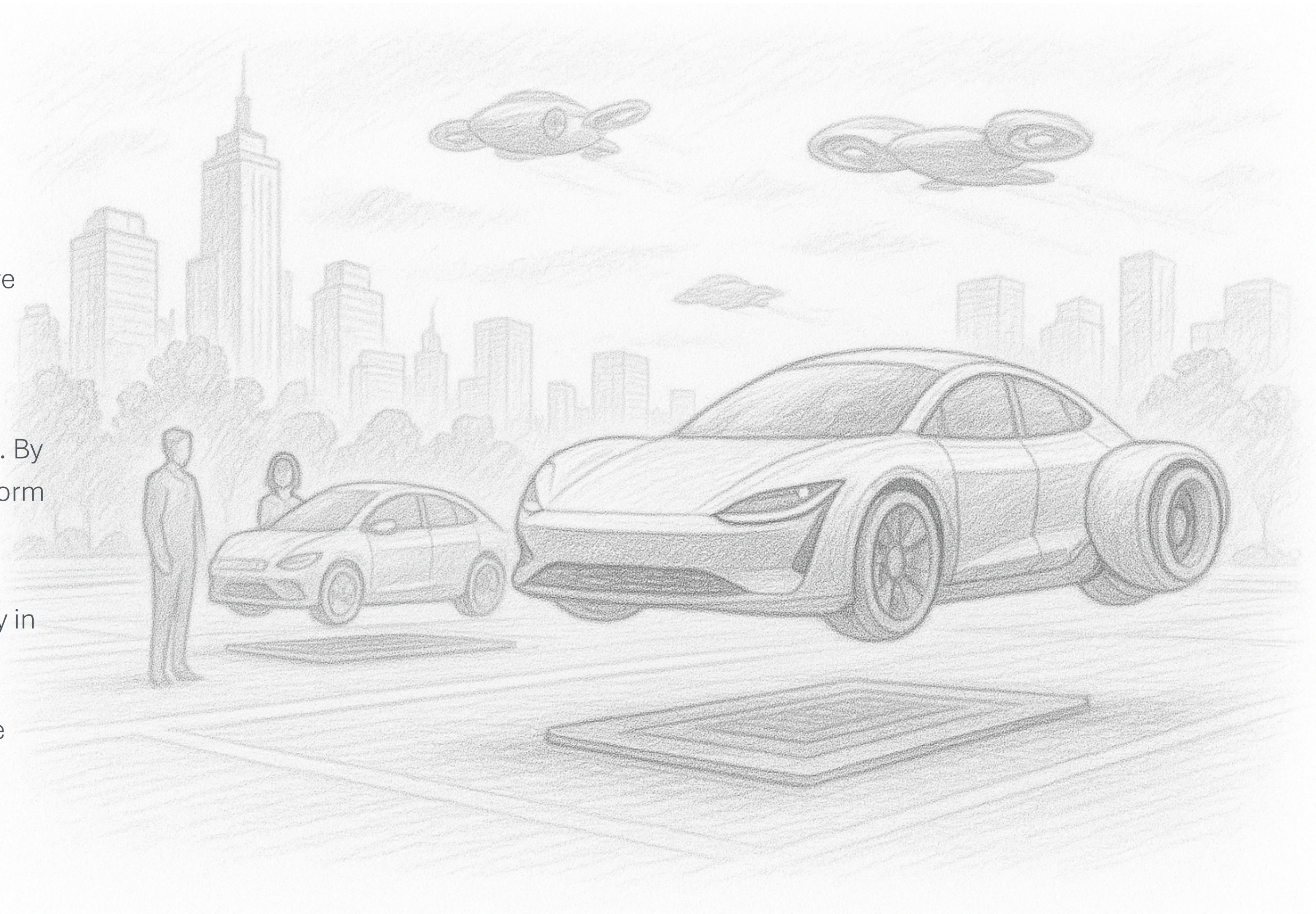


Vision

As the global shift toward electrification accelerates, the electric vehicle (EV) market is entering a phase of rapid expansion. With growing regulatory support, advancing battery technologies, and increasing consumer adoption, the need for scalable infrastructure and innovative mobility solutions has never been greater.

Our startup is positioned at the intersection of two transformative trends: EV ridesharing and next-generation charging infrastructure. By integrating a seamless, autonomous-capable EV ridesharing platform with a future-ready public charging network—including smart, wireless, and high-speed charging solutions—we aim to unlock a powerful ecosystem that drives both sustainability and profitability in the transportation sector.

Thanks for your interest in being our investor partner. You are in the right place to shape the future of transportation.





The Opportunity

Electric vehicle growth is surpassing gas-powered vehicles.

120 Million

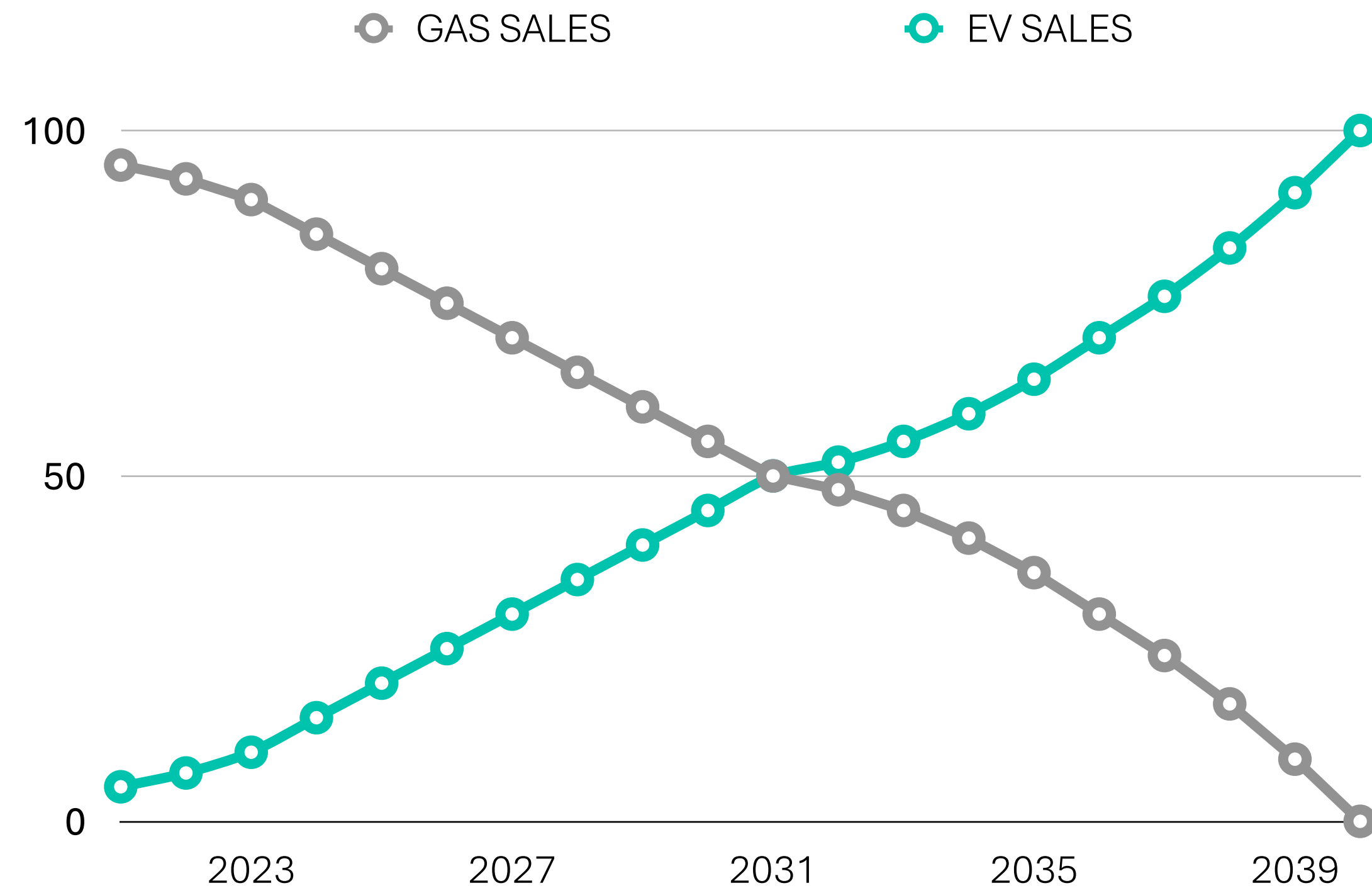
Electric Vehicles on the road by 2030 ²

300 Billion

EV charging infrastructure by 2030 ³

20 Million

EV Chargers will be installed by 2030 ³



¹ JPMorgan. Driving into the 2025: The Future of Electric Vehicles

² McKinsey. Charging Ahead: The basics of electric-vehicle charging infrastructure

³ AlixPartners. EV Charging Infrastructure.



Industry

Federal policies and regulations driving transportation electrification play a crucial role in shaping the future of the automotive industry.

+ The number of charge points and the EV Charging market in the US is expected to grow **~1000%** in the next 10 years. (Source: PwC Analysis)

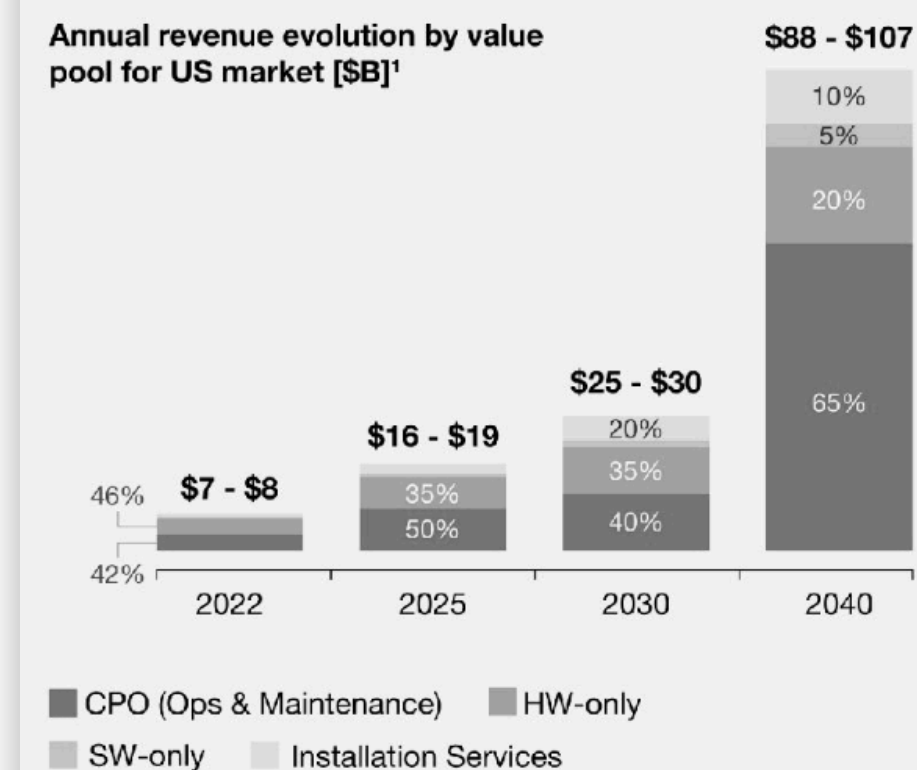
+ POTUS Executive Order: **50%** of New Cars to Be Electric by 2030
(Source: <https://www.whitehouse.gov/>)

+ Alternative Fuel Vehicle Refueling Property Credit: **30%** Federal Tax Credit
(Source: <https://www.irs.gov/>)

+ Bonus Depreciation up to 100% of Credit Base Reduced by Section 179
(Source: <https://www.irs.gov/>)

Electric vehicle supply equipment: a \$100 billion market by 2040, led by charge point operators, according to a PwC analysis

The four main value pools of the EVSE market include hardware, software, installers and charge point operators (CPOs). Of these, according to our analysis, CPOs (which build, operate and maintain EV charging stations) are estimated to account for the bulk of the market's value from roughly half currently to 65% in 2040 (for revenues of about \$65 billion). Meanwhile, hardware providers' share of the sector's total value pool is estimated to diminish over time, from 46% now to 35% in 2030 and 20% in 2040.



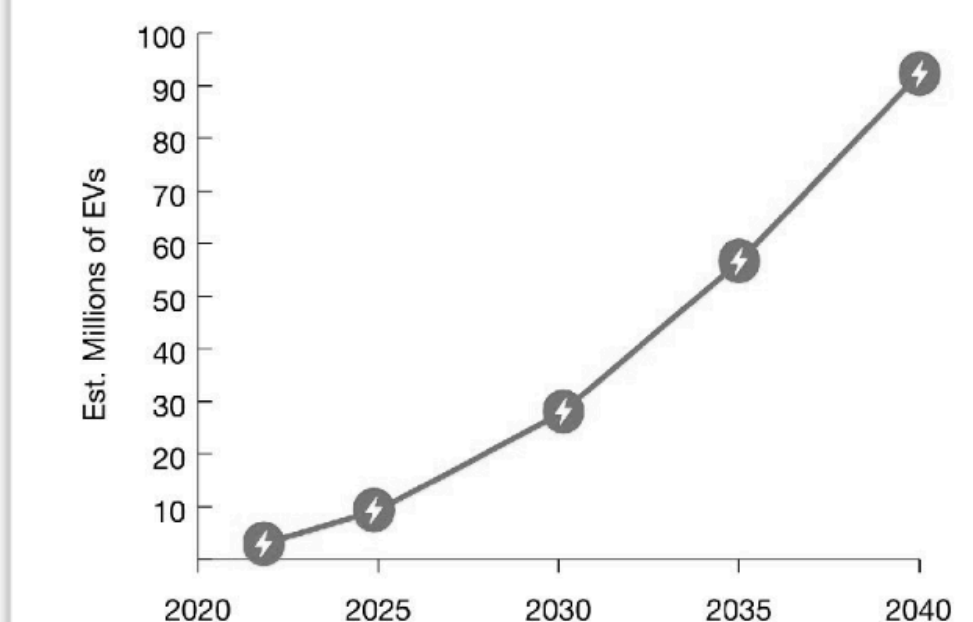
(1) Upper range of the projections assumes full EV adoption in new sales by 2040, while lower range assumes full EV adoption by 2045
Source: PwC analysis

The number of charge points in the US is forecast to rise from about 4 million currently to 35 million in 2030, according to a PwC analysis. We forecast that single-unit and multi-unit residential segments will account for about 80% of all charge points (22 million and 6 million, respectively) by 2030.

...to support a similar spike in EVs over that period

The accelerated expansion of the charging infrastructure will be needed to serve the needs of a new generation of EV owners. We forecast that the number of EVs in the US will climb a steep hockey-stick trajectory to 27 million by 2030 and 92 million by 2040. This compares to about 3 million EVs in 2022 (3% of all new car sales, or about 1% of car parc).

Number of EVs in US poised to grow by nearly 10-fold through 2030



Source: PwC analysis



CPOs are Failing

The existing industry is saturated but also outdated.

Many established Charge Point Operators (CPOs) have old products and are failing.

- + Established brands like ChargePoint, Blink, EVGo are on the verge of bankruptcy.
- + Larger companies usually have a large burn rate with no supporting revenue, and they are poorly managed.
- + Smaller startups also have inexperienced management teams, poor deployment strategies and are not positioned to scale considering the supply chain, and technology infrastructure dynamics.
- + There is an opportunity to build a new reliable tech company in the intersection of emerging EV Charging and EV ride sharing sectors.

The Collapse of EV-Charger SPACs: ChargePoint CEO Sacked, CFO out, Revenues Plunge, Losses Mount, Shares -96% from Peak. EVgo Not Far Behind

by Wolf Richter • Nov 17, 2023 • 115 Comments

With EV charging, America is divided into two parts: Tesla's network and everything else.

By [Wolf Richter](#) for [WOLF STREET](#).

ChargePoint, the largest public EV-charging network (open to all EVs) in the US issued a series of announcements last night: That, based on its preliminary estimate, revenues in Q3 plunged; that the board had sacked the CEO; and that the CFO had departed, both effective immediately. And all heck re-broke loose, and the shares made one big *kathoomph* after having already collapsed.

ChargePoint and Blink Charging have less than a year of cash left

The EV industry is facing supply chain constraints, slowing demand, and a funding drought. ▾

Shell buys EV-charger operator Volta for pennies on the dollar

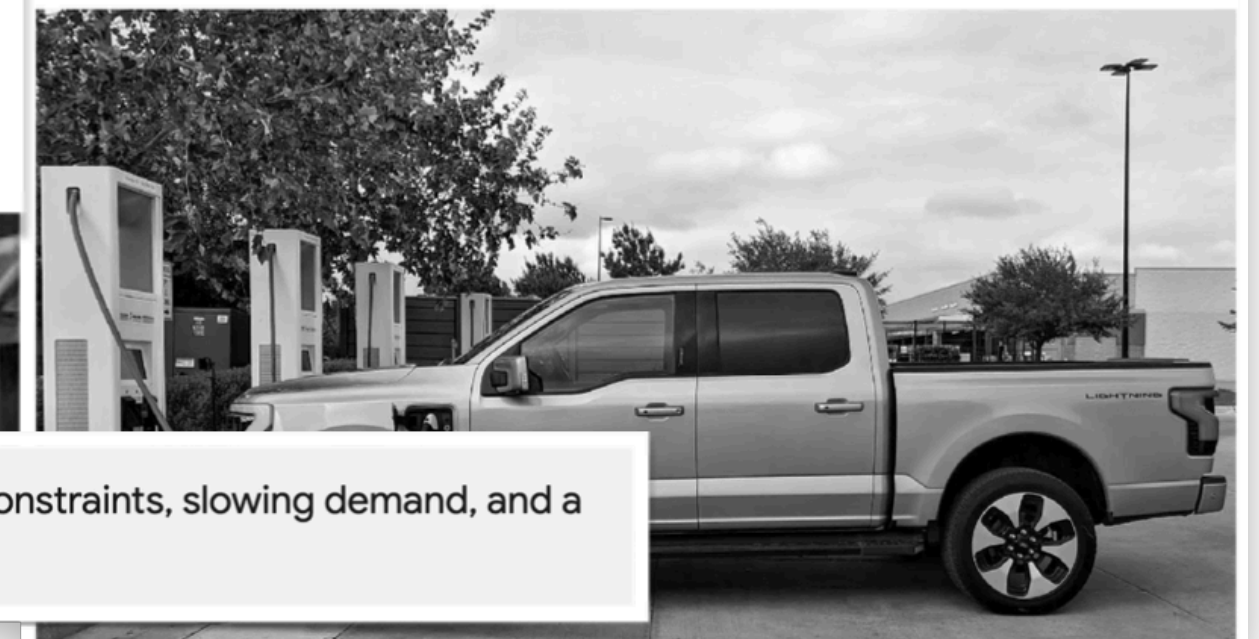
Volta went public via SPAC at a \$2B valuation in 2021 but bled cash and sold to Shell for just \$169 million. Building EV charging networks is a costly business.

19 January 2023



EV Charging Stations In The US Are Plagued By Reliability Issues: Study

At least 1 in 5 charging attempts have failed last year.





Growth Phase I

In the first phase, bolt will develop its proprietary MVP Software and install EV Chargers at potentially profitable locations such as Residential Communities, Commercial Properties, Parking Lots, Gas Stations, Campuses, Hotels etc.

Monetizing Properties

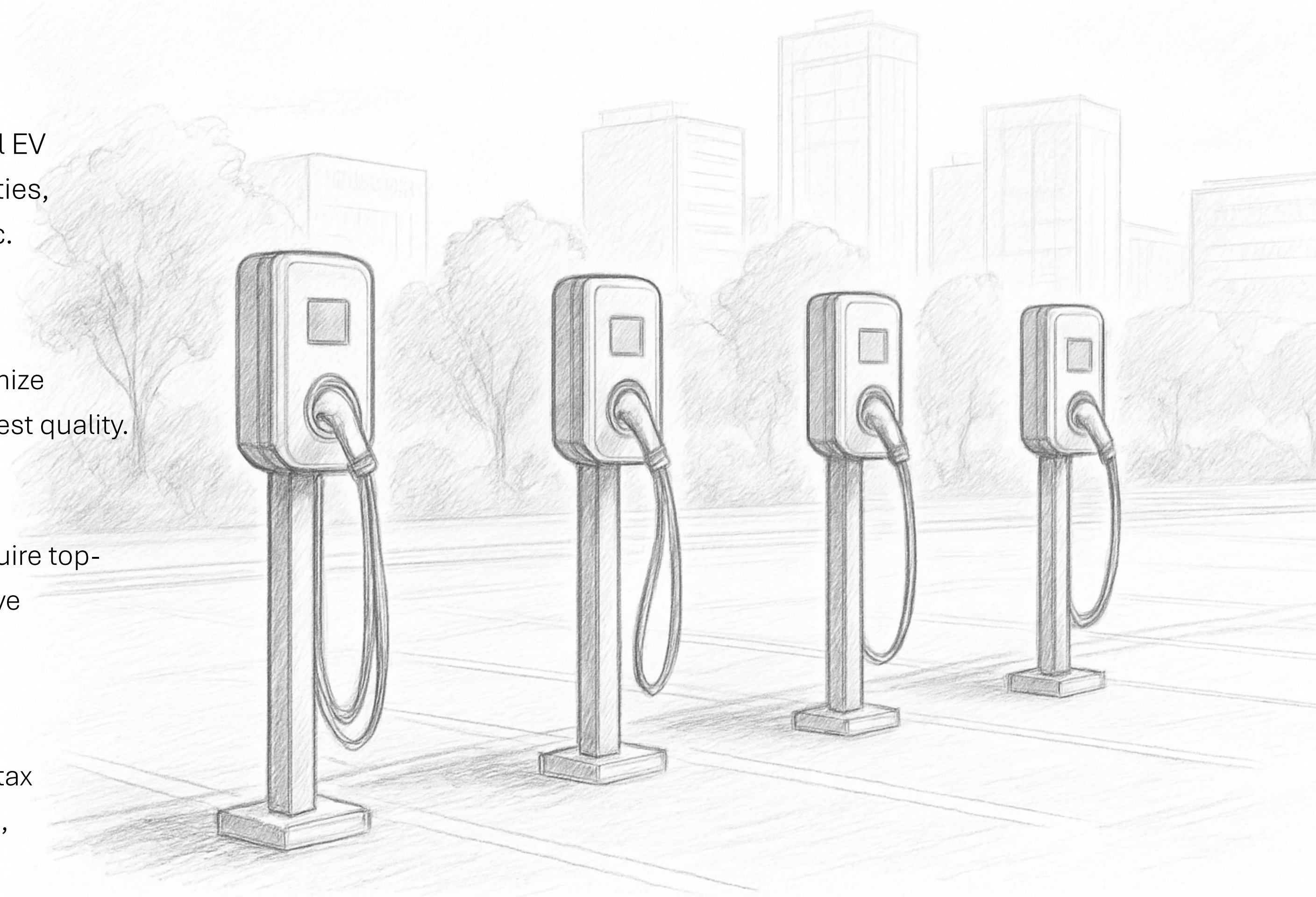
Rather than using bulky or outdated equipment, the property owner can optimize parking spaces by implementing state-of-the-art charging devices of the highest quality.

Financing Partnerships

By establishing financing partnerships, bolt will offer options available to acquire top-quality equipment, so the property owner has the potential to generate positive revenue from day one.

Rebates and Tax Incentives

Instantly benefit from a 30% federal tax credit and accelerated depreciation tax credit. Additionally, take direct advantage of any state rebates and incentives, potentially subsidizing up to 100% of the upfront cost.





Growth Phase II

In the second phase, bolt will further develop its proprietary software and introduce ride sharing to its existing drivers and locations. This way bolt's users not only can charge their vehicles in bolt locations but they will also be able to rent available vehicles.

E-Mobility as an Amenity

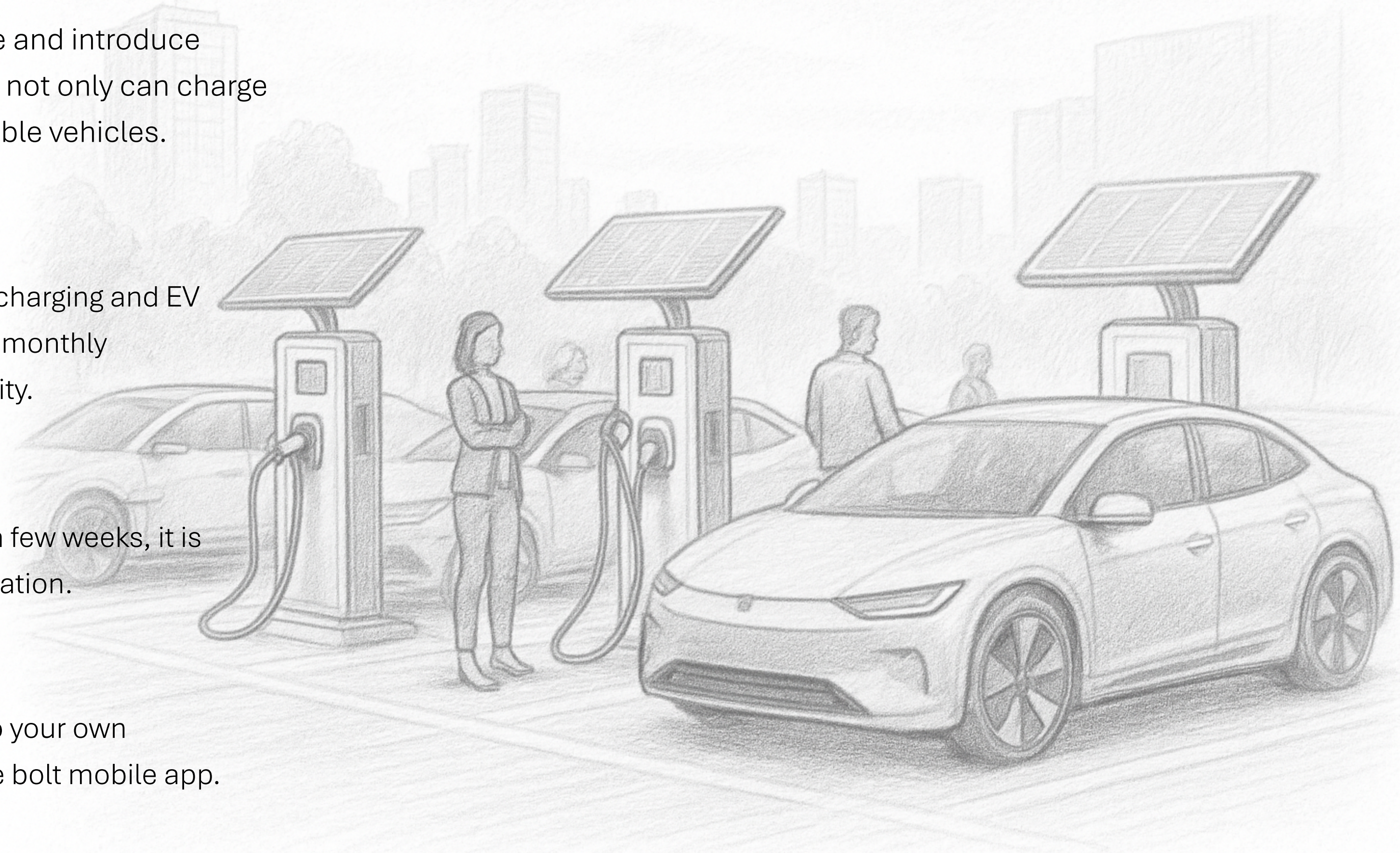
Bolt will deploy EVs to residential and commercial properties where EV charging and EV ride sharing will be offered as an amenity. The leased vehicle will pay its monthly payments and make profits while drivers enjoy the most futuristic amenity.

Access to Mobility Anywhere

When a driver had an accident and will not be able drive his vehicle for a few weeks, it is no problem! There will be a bolt vehicle available for rent at a nearby location.

Increasing Footprint across US

At resorts/hotels, or at remote locations, when you don't have access to your own vehicle, there will be a bolt vehicle available only a few taps away via the bolt mobile app.





Growth Phase III

In the final phase, most bolt vehicles will be autonomous. Bolt drivers will be able to earn money by making their vehicles available for other drivers to use. Bolt will introduce wireless charging, (crypto) token reward programs and many new technologies.

Passive Income for Bolt Drivers

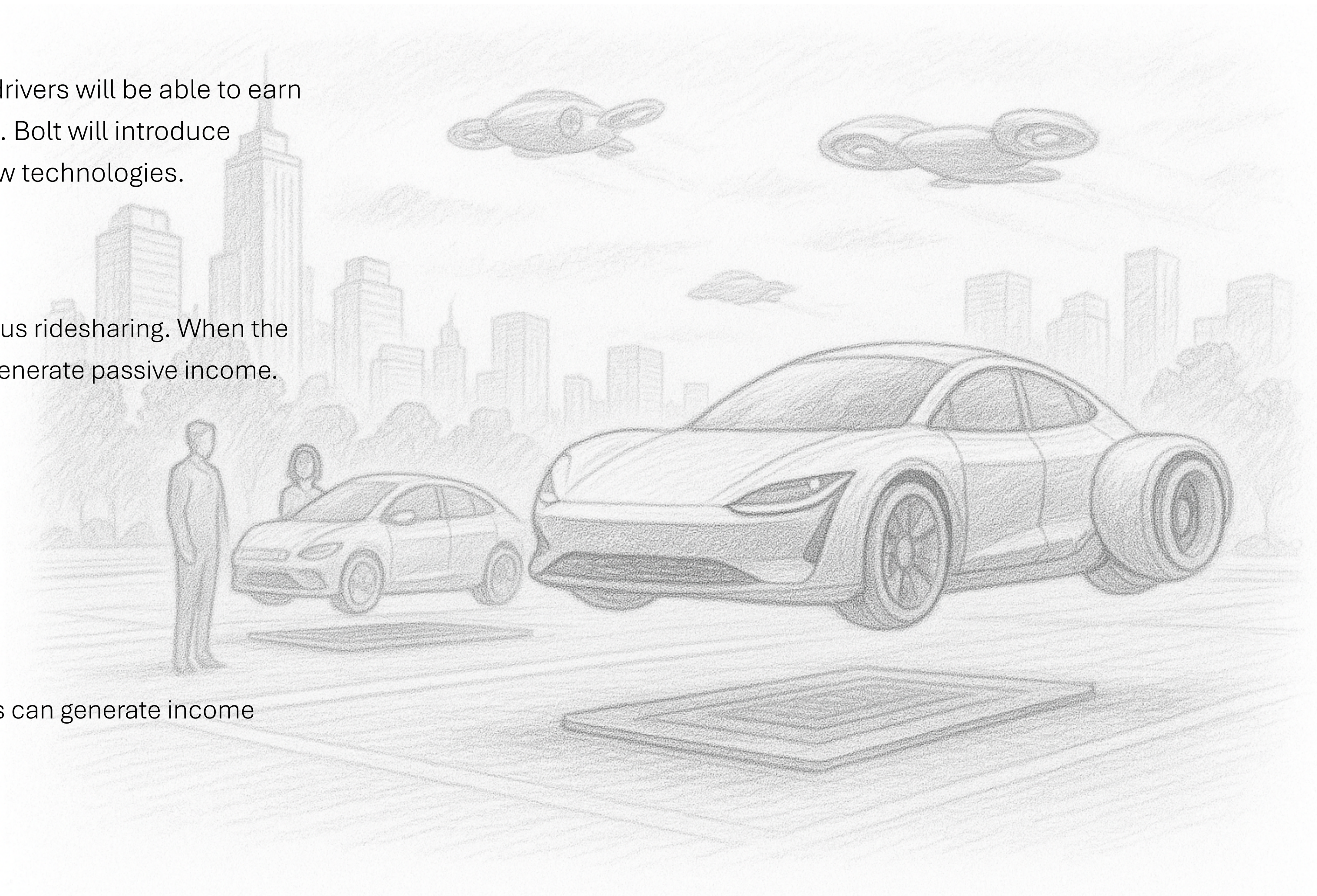
Bolt drivers will be able to set their vehicles available for autonomous ridesharing. When the driver is on a vacation, the vehicle will drive other bolt drivers and generate passive income.

Wireless Charging

As the new charging technologies emerge, we will introduce wireless charging at most locations.

Crypto Token Rewards

Bolt will have its own wallet and payment system where bolt drivers can generate income and earn crypto rewards where they can store their earnings.





Expansion Strategy - EV Charging

Bolt will deploy charging stations to Residential Communities, Commercial Buildings and Parking Lots, as well as Hotels, Resorts, Airports, Marinas, Schools, Colleges, Restaurants, Temples and basically all public/private locations that need to offer EV Charging as a service.

70% OF Charging Happens at Home or at Work

- + Apartment Buildings
- + Large Residential Communities
- + Office Buildings
- + Warehouses, Airports, Marinas
- + Schools, Colleges and Universities
- + Restaurants & Clubs
- + Hotels and Resorts
- + Gas Stations / Truck Stops

*** Each Hotel, University or Large Residential Community can also become a “**Bolt Location**” for Ride-Sharing.





Expansion Strategy - Ride Sharing

Instead of trying to leave a footprint in condensed large city centers, we are going to expand our footprint by establishing Bolt locations and stations in smaller towns and suburban districts, essentially becoming a distinct and easily recognizable brand for all potential weekend destinations, touristic resorts and remote landmark locations.

Our expansion will start from the Southern California Mountain Communities:

First Pilot Area

- + Crestline, CA
- + Lake Arrowhead, CA
- + Big Bear, CA

Second Pilot Area

- + Santa Barbara, CA
- + Solvang, CA
- + Carpinteria, CA

Third Pilot Area

- + Laguna Beach, CA
- + Newport Beach, CA
- + Irvine, CA

Fourth Pilot Area

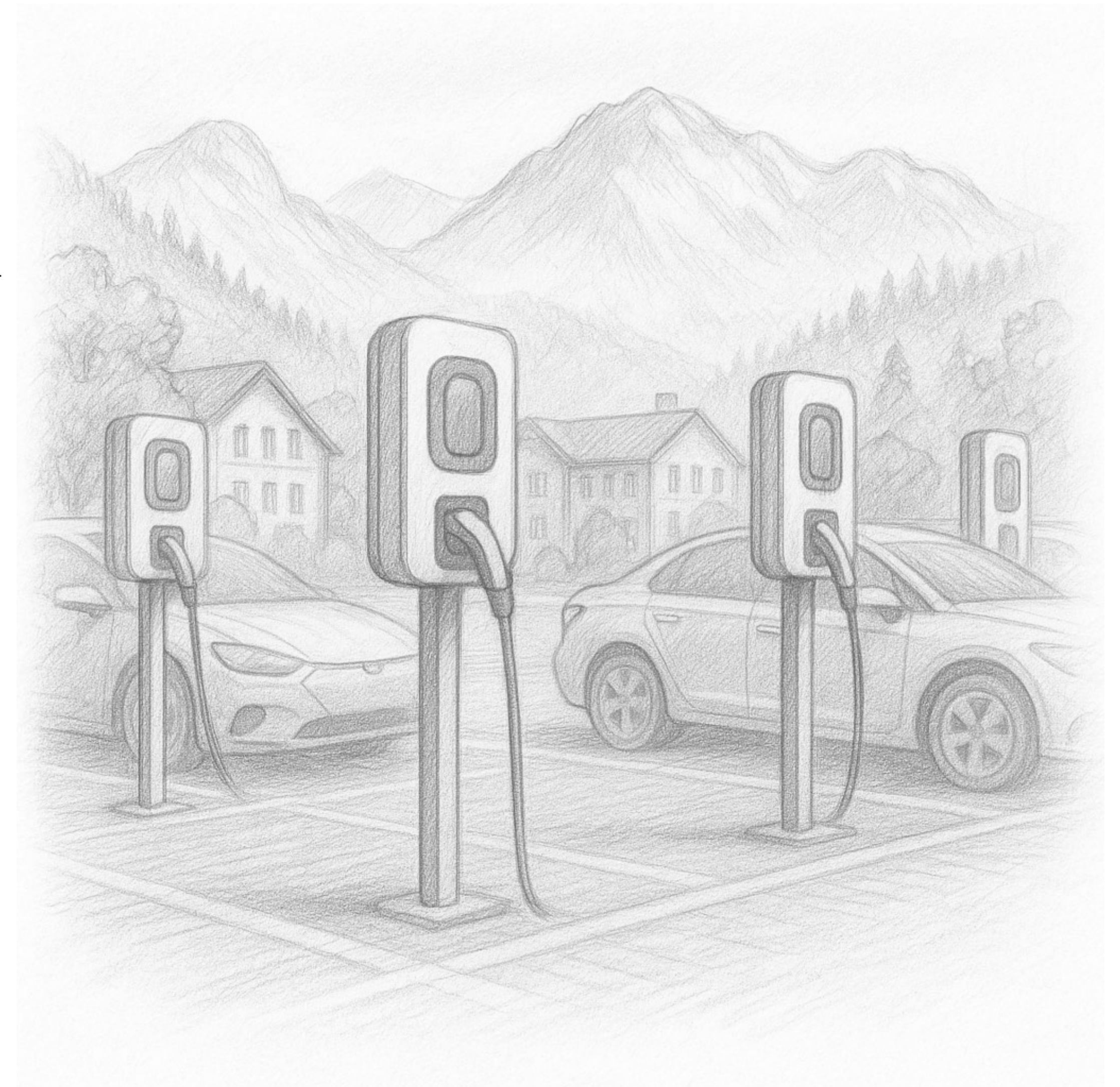
- + Palm Springs, CA
- + Indio, CA
- + Coachella, CA

Fifth Pilot Area

- + Yosemite, CA
- + Mammoth Lakes, CA
- + South Lake Tahoe, CA

Sixth Pilot Area

- + Cappadocia, Turkiye
- + Urgup, Turkiye
- + Goreme, Turkiye





Mobile App

The Bolt driver app offers a variety of convenient options to initiate a charging session. The easiest method is to effortlessly scan the QR Code and commence charging with just a single tap.

Fast, Secure and Flexible

Drivers have the flexibility to review charging station locations, availability, and pricing details in advance, ensuring a seamless experience upon arrival.

Convenient and Reliable

Enjoy a comprehensive experience with detailed reports and notifications throughout the charging session. Receive a convenient receipt promptly after the completion of your charging session.





Cloud Software for Admins

A comprehensive digital tool for seamlessly tracking monthly revenue, activity, and user growth.

Comprehensive Dashboard

Empower Partners (Property Owners) with the ability to report issues, request maintenance, and access 24/7 support for a hassle-free experience.

Tailored Access and UI for Partners

Dive into detailed analytics and reporting, offering insights into daily, weekly, monthly, quarterly, and yearly statistics. All designed specifically for the needs of our Partners / Property Owners.

OCPP 2.0.1 Compliance

OCPP 2.0.1 Compliance means the most updated charging protocols, including Vehicle Agnostic Plug & Charge feature and Ai Powered Load Management Capabilities.





Hardware Procurement

Bolt will dedicate a certain budget for the procurement of Level 2 and Level 3 DCFC stations.

Level 2 Charging Stations

- + Level 2 Charging Stations (32A-48A)
- + Level 2 Charging Stations (80A)

Level 3 - DCFC Stations

- + DCFC Stations (150W-450W)

Accessories

- + Network Routers
- + POS Systems

Hardware Manufacturer Partnerships

AUTEL





Leadership

Tolga Onuk - Founder & Managing Director

In a nutshell, Tolga Onuk is an athlete, a designer, and a serial entrepreneur with a myriad of experience in management, product development, and marketing. Driven by a passion for transforming industries, Tolga built multiple tech startups and advised over 40 companies.

Most recently, Tolga built the brand, and an OCPP Compliant EV Charging platform for **QCharge**. In his previous role, Tolga was the VP of Product Development at **Envoy** and he helped the company to transform the existing ev-rental application into a cloud enterprise ridesharing & fleet tracking platform in less than 18 months which was acquired by **Blink Charging** (NASDAQ: BLNK) for **\$34M**. Previously he was the Vice President at **Loop EV Charging Network** and he helped build the brand, the software, and the marketing channels to support the company securing **\$60M** in Series-A funding from leading VCs including the Fifth Wall.

Until 2020, Tolga served as the CEO of **New Wave Holdings** (CNSX: ROBO), an acquisition and investment company. Before this, he founded and served as CEO of Beverly Hills-based **Thunderbolt**, which (among other things) created **Curbstand** to help solve mobility & parking issues in major cities (Raised **\$6.9M** investments). All after starting his career in technology leadership roles at companies like **Spin Master & EA**.

Tolga lives by the Lake Gregory in Crestline, CA.





Founding Team

Peter Magiri - Director of Sales

Peter Magiri is a visionary business development executive with over 16 years of experience driving growth in the renewable energy and electric mobility sectors. With a foundation in accounting and finance, Peter has successfully closed over \$300 million in alternative energy sales, built 75+ strategic partnerships, and led sales teams across high-growth startups and major energy firms.

Previously, Peter worked at SunRun, Tesla Solar and Loop EV Charging Network. His leadership spans EV charging infrastructure, commercial solar, fleet electrification, and energy storage. As a trusted advisor and growth catalyst, Peter has a proven ability to scale operations, launch innovative revenue strategies, and bring sustainable solutions to market across North America.

Dean Boskov - Director of Field Opps

Dean is a certified electrical contractor with 20+ years of experience in the Electric Vehicle Charging stations, deployment, commissioning and management.

Dean has worked at Loop EV Charging Network where he helped the deployment of over 1200 EV Charging Stations in a span of 3 years. He is deeply knowledgeable about the Utility and State Rebate Programs as well as Federal Tax Incentives.

Dean's certification will help bolt deploy EV Chargers without outsourcing the installments to expensive contractors or 3rd party installers.

Paula Poetry - Director of CS

Paula Poetry is the Director of Customer Support and brings over 14 years of international experience in customer service, marketing, and operational leadership. Her career spans roles in both startup and corporate environments, where she has specialized in building long-term customer relationships, optimizing service processes, and leading cross-functional support teams.

Paula has successfully integrated AI-driven tools to enhance customer profiling and service efficiency, while also translating customer insights into actionable feedback for product development. Her expertise in B2B and B2C communication, data analytics, and team training positions her as a key leader in driving customer-centric strategies that support scalable business growth.



Team - Future Hires

Kaan Onuk - Director of Technology

Kaan Onuk graduated from USC with a Master's in Electrical Engineering including an emphasis on Machine Learning. He has worked at various blue chip technology corporations such as Graphiq (Acquired by Amazon), Uber, Pinterest and Google.

Kaan brings 12 years of technology leadership and a deep understanding of both hardware and software technologies.

Kaan Onuk is Tolga Onuk's younger brother and this will be the first time the two siblings will work together.

Robin Kumar - Director of Q&A

Robin has several years of experience in working in the e-mobility sector involving both EV Charging and EV Ride-Sharing projects. He worked with Tolga Onuk during the product design and the development of the Envoy's ride-sharing platform. His help with the Q&A process of the project was crucial and he contributed immensely to the on-time delivery of the platform, therefore the acquisition of the platform by Blink Charging.

Robin also worked at QCharge as a Q&A engineer, helped the project's development process in various stages. He has extensive experience in product management, Q&A and operational management.

Marcel Fürst - Director of Hardware

Marcel is currently working at Mercedes-Benz' Long Beach HQ. He is a senior hardware technician with several years of experience in Autonomous Driving, AI Integrations and Ride-Sharing technologies.

Marcel's involvement provides a unique technical value for the team as he is deeply knowledgeable about hardware/software integrations into electric vehicles, including Mercedes, Volkswagen, Audi, BMW.

Marcel is committed to join Bolt as early as April-May 2026 when he can renew/transfer his work visa.



EV Charging Revenue Channels

EV Charging Station Sales

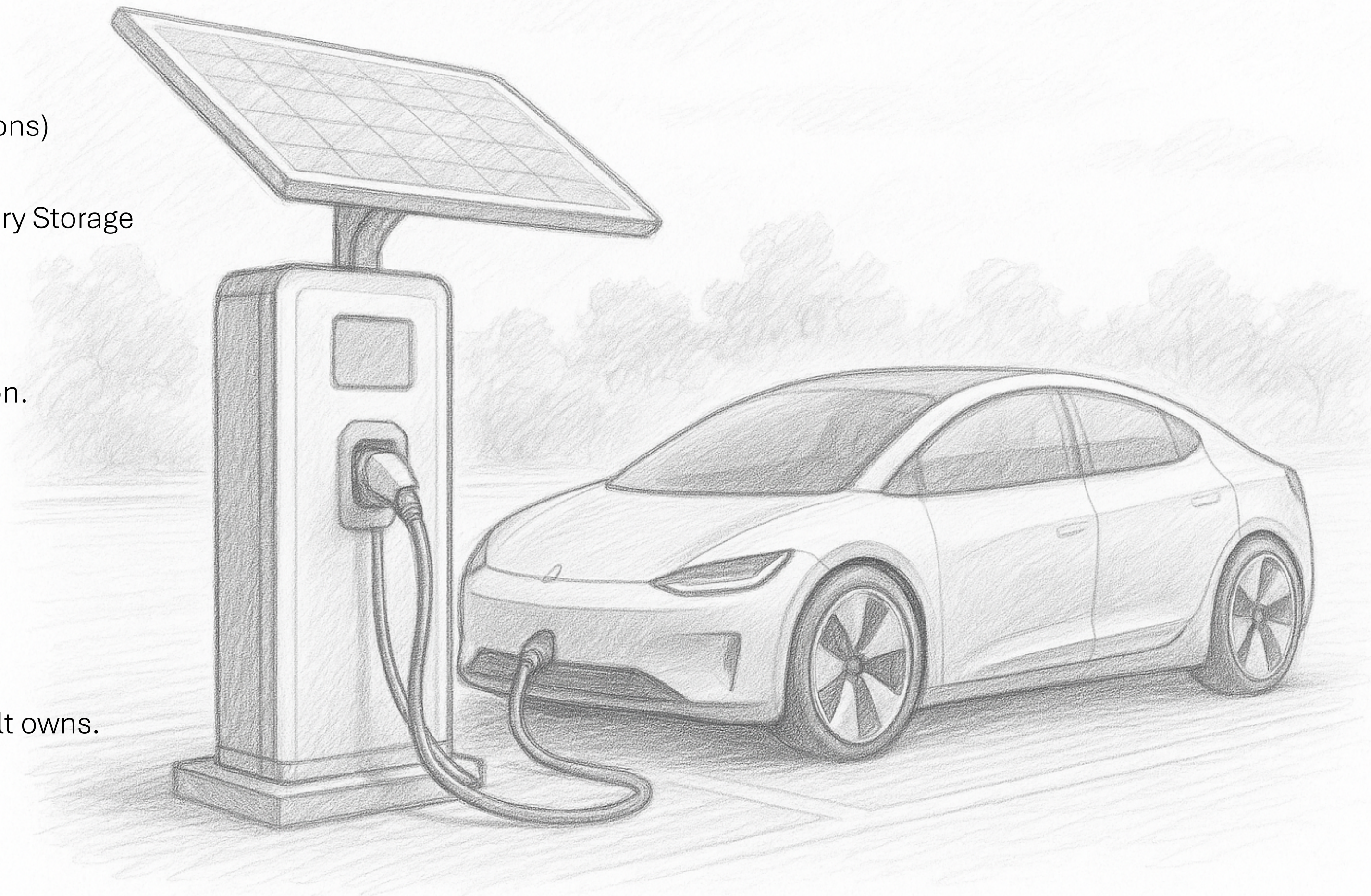
- + Level 2 & Level 3 DCFC Charging Station Sales (Commercial Applications)
- + Level 2 Charging Station Sales (Residential Applications)
- + Other Hardware like Network Routers, Transformers, Solar Ports, Battery Storage Systems, Pedestal Mounts etc.

Recurring Revenue from Commercial Stations

- + Bolt keeps minimum **10%** of each transaction for each charging session.
- + **\$1** Charge per Plug
- + Idle and Congestion Fees (\$ Per Minute)

Other Revenue Channels

- + Selling EV Chargers with Ad Displays
- + Engineering and Installation Fees
- + Federal Tax Credits and bonus depreciation on all installations that Bolt owns.
- + State and Utility Rebate Programs such as CALeVIP etc.
- + LCFS (Low Carbon Fuel Standard) Credits





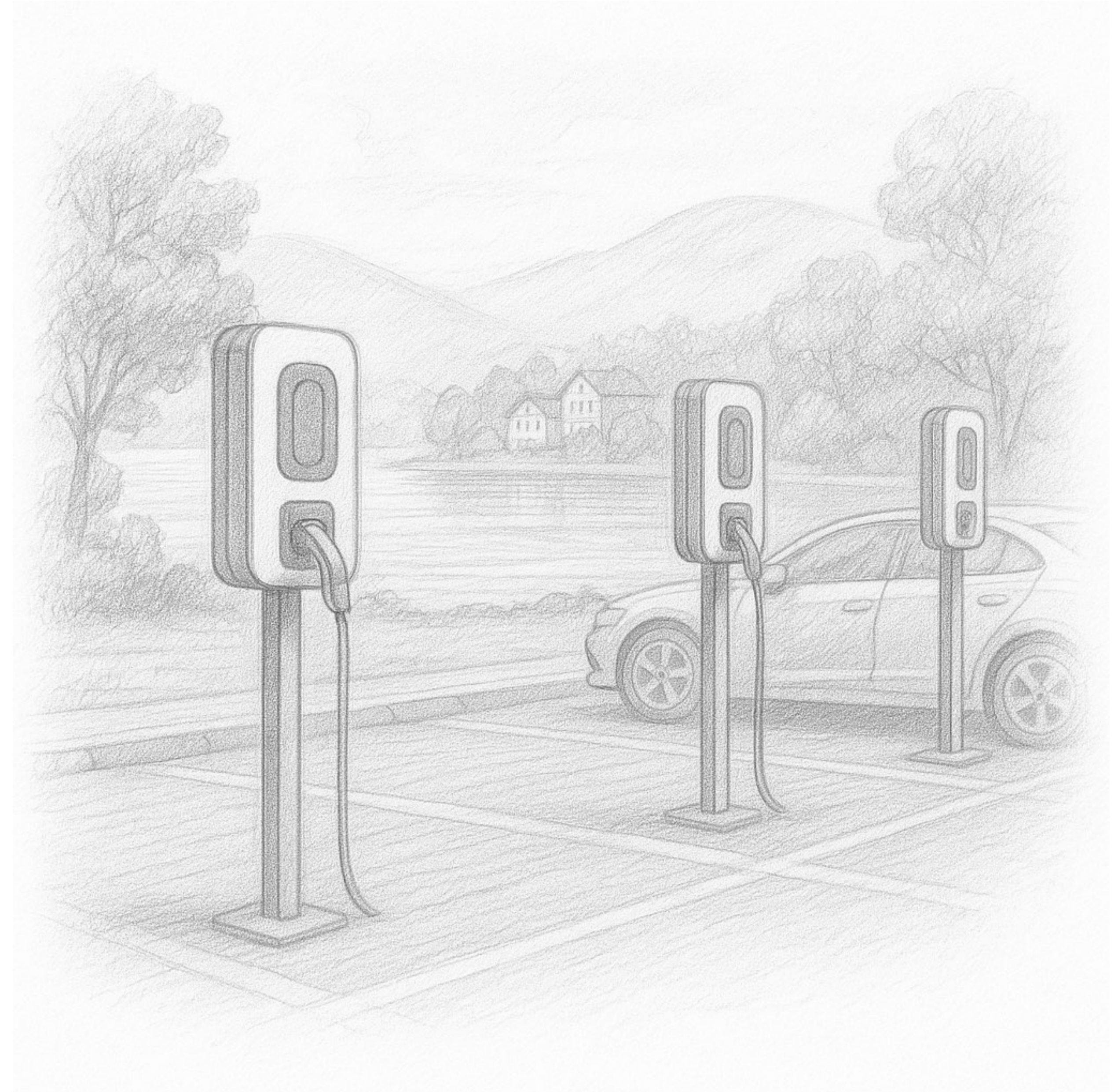
Ride Sharing Revenue Model

EV as an Amenity, it is a WIN-WIN

1. Bolt covers the cost of a EV Vehicle Lease & Monthly Maintenance
2. Bolt deploys an Electric Vehicle to the community location available for ride-sharing.
3. Tenants / Residents of the community rent the vehicle on-demand using the Bolt mobile app
4. If available the drivers can drop the vehicle at another location.
5. Bolt shares 20-30% of income with the Property Management

Soon to be Autonomous Taxis

As we develop this technology and increase our footprint, Bolt will offer fully-autonomous vehicles available at future Bolt Locations.





5 Year - Financial Projections

EV Charging Station / Accessories Sales (Yearly)

	Avg. Unit Cost	Margin Range	2026	2027	2028	2029	2030	Total	Bolt's Net Profit	Total Revenue
Level 2	\$400 - \$1200	\$250 - \$500	150	280	590	980	1750	3750	+\$1,406,250	+\$3,000,000
Level 3 DCFC	\$15000 - \$25000	\$4000 - \$7000	12	25	48	65	100	250	+\$1,375,000	+\$5,000,000
Accessories	\$200 - \$600	\$100 - \$300	50	120	230	350	750	1500	+\$300,000	+\$600,000
Total Rebates Granted		\$5000 - \$30000	0	3	5	12	20	5000/40		(\$600,000)
									\$3,081,250	\$9,200,000

Charging As-A-Service (CaaS) Sales

		2026	2027	2028	2029	2030	Total		
New Site Owner (Bolt Partners)	~\$20/Session*	15	25	40	70	100	250		
New Active Users (Bolt Drivers)	~\$4/Session*	300	700	1500	3000	4500	10,000		
Net Revenue From CaaS	~%20 Electricity	\$288,000	\$672,000	\$1,440,000	\$2,880,000	\$4,320,000		\$9,600,000	
Bolt's Net Profit From CaaS	%20 Payout Rate	\$57,600	\$134,400	\$288,000	\$576,000	\$864,000		\$1,920,000	\$11,520,000

**Based on a conservative assumption that each user charges 5X/month or ~60 Sessions/Year*

Total 5 Years Projected Profit & Revenue

***Excluding Operational Costs*

\$5,001,250 \$20,720,000



5 Year - Financial Projections

Bolt Ride-Sharing Business (Yearly)

	Avg. Cost	*Avg.Revenue	2026	2027	2028	2029	2030	Total	Total Profit	Total Bolt's Profit
Ride- Share Locations			0	1	4	12	33	50		
New Bolt Vehicles	\$4000 - \$12,000		0	2	10	26	62	100		
Profit (Low Estimate)		\$20,000	0	\$40,000	\$200,000	\$520,000	\$1,240,000	\$2,000,000	+\$4,000,000	+\$2,000,000
Profit (High Estimate)		\$40,000	0	\$80,000	\$400,000	\$1,040,000	\$2,480,000	\$4,000,000	+\$8,000,000	+\$4,000,000

Vehicles

	Avg. Cost	Avg.Revenue	Net Profit	Partner's Net Profit	**Bolt's Net Profit	
Chevy Bolt*	~\$4000/yr	\$80/day - \$28,800/yr	~\$24,800/yr	~\$12,400/yr	~\$12,400/yr	
Nissan Ariya*	~\$5000/yr	\$100/day - \$36,000/yr	~\$31,000/yr	~\$15,500/yr	~\$15,500/yr	
Tesla Model Y*	~\$6000/yr	\$120/day - \$43,200/yr	~\$37,200/yr	~\$18,600/yr	~\$18,600/yr	
Rivian*	~\$8,000/yr	\$200/day - \$72,000/yr	~\$64,000/yr	~\$32,000/yr	~\$32,000/yr	*Includes EV Charging Revenue
Lucid*	~\$12,000/yr	\$360/day - \$130,000/yr	~\$118,000/yr	~\$59,000/yr	~\$59,000/yr	**Based on 50% Profit Sharing

*** Excluding Operational Costs



Allocation of Funds

\$3.6 Million for 36 Months

- + Team Salaries ~\$1.4M
- + Hardware Procurement ~\$950k
- + Operational, Accounting & Legal Fees ~\$50k
- + Office / Warehouse Rent ~\$300k
- + Travel, Events & Misc ~\$100k
- + EV Lease Down payments ~\$200k
- + Software Development ~\$600K
 - Project Manager
 - Full Stack Developer (2)
 - Front End Developer
 - Mobile Developer
 - Q&A Engineer





Seed Round (Ask) & Final Word

As the global transition toward electrification accelerates, the electric vehicle (EV) market is experiencing unprecedented growth. With rising consumer demand, supportive policy frameworks, and breakthrough advancements in clean mobility, the time is ripe for bold, future-focused solutions.

Bolt is positioned at the forefront of this movement—combining an autonomous-capable EV ridesharing platform with a smart, scalable public charging network. By bridging the gap between mobility and infrastructure, Bolt is building a powerful ecosystem that not only supports today's drivers but also lays the foundation for a fully electrified, connected urban future.

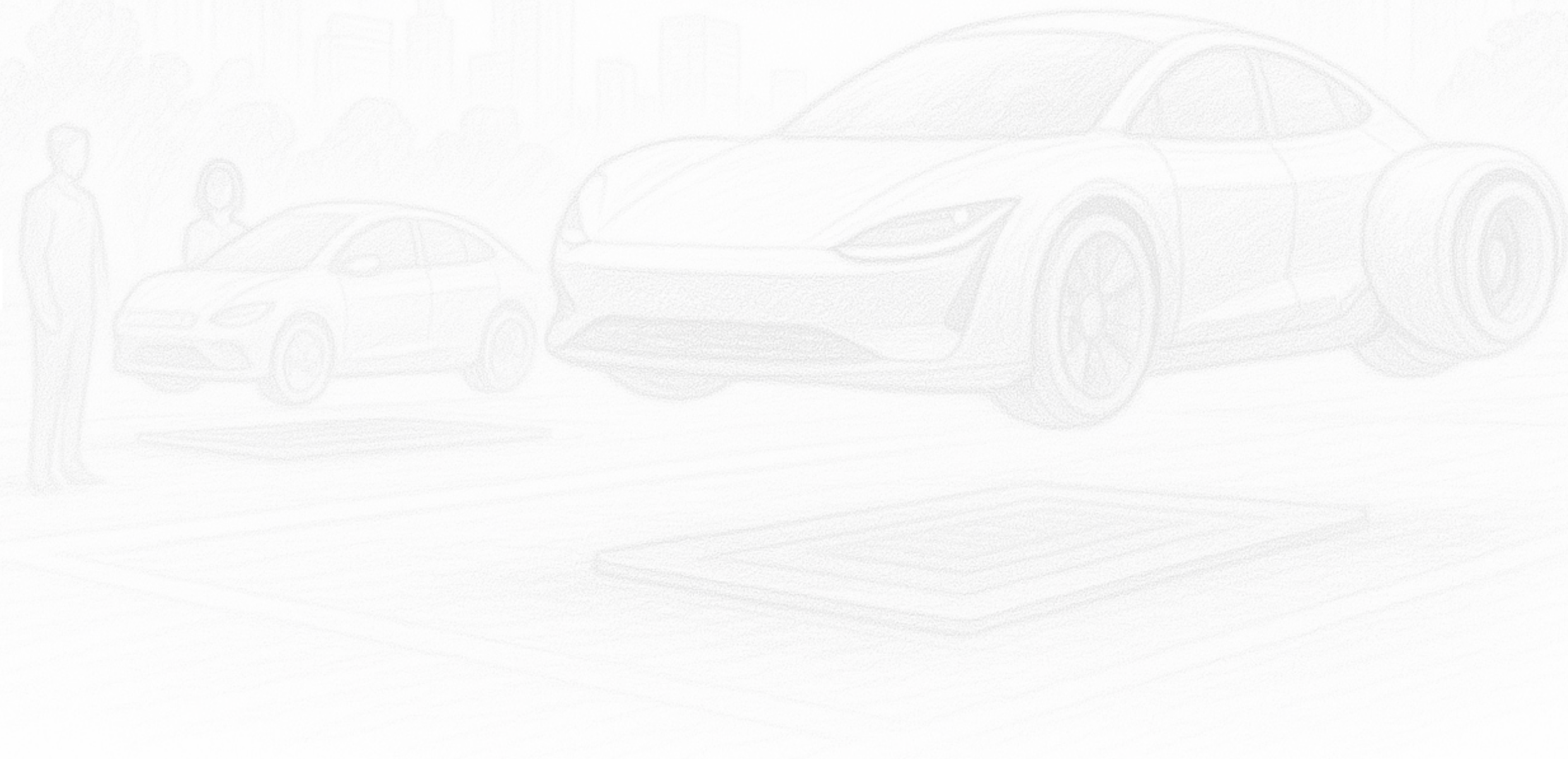
40% Equity for \$3.6 Million to be invested in 36 Months

- Raising \$3.6M Total Seed Round (For 3 Years)
- 40% guaranteed equity stake with \$9M post money valuation.
- Flexibility to acquire 10% equity every 9 months with 4 x \$900,000 increments
- Offering 1 Round of immunity (No dilution)

*** Minimum Investment for Pre-Seed = \$900K for 10% Equity

Traction

- Complete software & hardware roadmap built
- LOI w/ multiple residential apartment complexes and restaurants
- Path to reach ~ \$1.5M in revenue in <18 months



“The best way to predict the future
is to create it.”

- Abraham Lincoln



Charging the Future

